

# Product overview vps.epas

Focus	Pension funds	External service providers
Print	«Schweizer Personalvorsorge» magazine (monthly) «Investment workshop» supplement (bi-monthly)	List of external service providers (annually)
Newsletter	Actuell  The second of the sec	_
Online	Pension Marketplace	Pension Marketplace
	The pension fund market online platform	The pension fund market online platform
	marktplatz.vps.ch/en	marktplatz.vps.ch/en
Sponsorship	<b>Event</b> «Horizonte und Trends»	-
	<b>Webinar series</b> «Fokus Vorsorge»	

Collective foundations	Pension Market Trade Fair/ Pension Symposium	HR, social insurance, pension funds
	A/S, Junt 2025 Messe Zarich	PENSO  Parameter Policy Control of Control o
List of collective foundations (annually)	Special edition Pension Market Trade Fair/ Pension Symposium (annually)	«Penso» magazine (bi-monthly)
_	Special newsletter (during trade fair week)	The state of the s
Platform Collective foundations sge.vps.ch	_	<b>Platform</b> penso.ch
_	Trade fair stand With co-sponsorship and main sponsorship opportunities	Meeting «Lohn- und Sozialversicherungen»  HR Forum

### Good to know

Usage and relevance of «Schweizer Personalvorsorge» (SPV)

SPV is used intensively and regularly by our subscribers:

- 77% of subscribers read all 12 editions per year.
- On average, each edition is picked up 3.5 times.
- Readers consume almost 75% of the content and spend an average of 64 minutes reading each edition.

#### High acceptance of the newsletter «aktuell»

Our weekly newsletter «aktuell/actualités» is likewise hugely popular:

- Most subscribers read it every week.
- The newsletter is often shared by **2-5 people** within a company, for pension funds, this figure is even higher.

### 3411

copies distributed of which: 3276 were sold

(WEMF/SW-certified 2025)

### 3681

average print run

### Early bird discount

Get an additional 3% off now with our attractive early bird offer.

#### All you have to do is:

book your advertisement for 2026 in **«Schweizer Personalvorsorge»**, the **special editions** or the **«aktuell» newsletter** by **5 December 2025**.

The invoice for all bookings with the early bird discount must be paid by **31 January 2026** (prepaid).

### Your contact persons

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#### Postal address:

VPS Verlag Personalvorsorge und Sozialversicherung AG P.O. Box CH-6002 Lucerne

#### Office address:

Ringstrasse 27 CH-6010 Kriens T +41 (0)41 317 07 07 info@vps.epas.ch vps.epas.ch

### **Overview**

Each edition of **«Schweizer Personalvorsorge»** covers topics relevant to pension fund decision-makers. The **Special Focus part** contains several articles which expand on a key topic. There is a particular focus on **capital investments**, which play a key role in pension funds. This includes highlighting specific issues such as **investment opportunities in fixed income**, **alternative investments** and real estate risks.

Schweizer I	Personalvorsorge	2026
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(Pages	6-8
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Edition	Booking deadline	Copy deadline	Publication date
SPV 01 January	Monday 05.01.	Tuesday 06.01.	Wednesday 21.01.
SPV 02 February	Friday 23.01.	Tuesday 27.01.	Wednesday 11.02.
SPV 03 March	Friday 20.02.	Tuesday 24.02.	Wednesday 11.03.
SPV 04 April	Thursday 26.03.	Monday 30.03.	Wednesday 15.04.
SPV 05 May	Friday 24.04.	Tuesday 28.04.	Wednesday 13.05.
SPV 06 June	Friday 29.05.	Tuesday 02.06.	Wednesday 17.06.
SPV 07 July	Friday 26.06.	Tuesday 30.06.	Wednesday 15.07.
SPV 08 August	Friday 24.07.	Tuesday 28.07.	Wednesday 12.08.
SPV 09 September	Friday 21.08.	Tuesday 27.08.	Wednesday 09.09.
SPV 10 October	Friday 25.09.	Tuesday 29.09.	Wednesday 14.10.
SPV 11 November	Friday 23.10.	Tuesday 27.10.	Wednesday 11.11.
SPV 12 December	Friday 27.11.	Monday 30.11.	Wednesday 16.12.

### **Special editions 2026**

(Pages 12-14)

External service providers	Friday 06.03.	Tuesday 10.03.	Wednesday 25.03.
Pension Market Trade Fair/ Pension Symposium	Thursday 02.04.	Wednesday 08.04.	Wednesday 29.04.
Collective foundations	Friday 04.09.	Tuesday 08.09.	Wednesday 23.09.

### Newsletter

(Page 15)

aktuell/actualités	every Monday	every Thursday

### Formats and prices

	<b>Live area (LA)</b> in mm	Final trim (Bleed) in mm
double page spread (DPS)	385×257	420×297 + 3 mm cut each
½ page	178×257	210×297 + 3 mm cut each
½ page RHP	178×257	210×297 + 3 mm cut each
2 <sup>nd</sup> or 3 <sup>rd</sup> cover page	178×257	210×297 + 3 mm cut each
 4 <sup>th</sup> cover page	178×257	210×297 + 3 mm cut each
½ page	178×125	210×146.5 + 3 mm cut each
½ page RHP	178×125	210×146.5 + 3 mm cut each
½ page	178×90 (landscape)	210×103.5 + 3 mm cut each
73 рабе	56×257 (portrait)	72.5×297 + 3 mm cut each
½ page RHP	178×90 (landscape)	210×103.5 + 3 mm cut each
73 page IVIII	56×257 (portrait)	72.5×297 + 3 mm cut each
½ page	178×60	210×81.5 + 3 mm cut each
1/4 page RHP	178×60	210×81.5 + 3 mm cut each

 $\begin{tabular}{ll} \textbf{Same subject in German and French:} 15\% \ discount \ (same size/edition) \\ *Repeat \ discount \ by \ issue. \\ \end{tabular}$ 

Colours	1×	from 3× (-5%)	from 6× (-15%)	from 10× (-25%)
4-colours	12420.60	11799.60	10 557.55	9315.45
4-colours	6439.05	6117.15	5473.25	4829.35
black/white	4185.40	3976.20	3557.65	3139.05
4-colours	8258.05	7845.15	7019.35	6193.55
black/white	5367.75	5099.40	4562.60	4025.80
4-colours	8258.05	7845.15	7019.35	6193.55
4-colours	9251.30	8788.75	7863.60	6938.45
4-colours	5155.70	4897.95	4382.35	3866.85
black/white	3351.25	3183.65	2848.55	2513.45
4-colours	6695.70	6360.95	5691.35	5021.80
black/white	4352.20	4134.65	3699.40	3264.20
4-colours	4798.60	4558.70	4078.85	3598.95
black/white	3119.10	2963.20	2651.30	2339.35
4-colours	6166.20	5857.90	5241.25	4624.65
black/white	4007.55	3807.15	3406.40	3005.65
4-colours	4274.10	4060.45	3633.05	3205.60
black/white	2778.20	2639.35	2361.50	2083.65
4-colours	5492.25	5217.70	4668.45	4119.25
black/white	3569.40	3390.95	3033.95	2677.05

# Separation of editorial and advertisements

The credibility of our publications is based on a clear separation between editorial content and paid advertisements. This distinction is recognisable to everyone and will remain our top priority in the future.

Advertisements and advertorials are clearly labelled and annotated accordingly by our layout department. They must be visibly different from the layout of the editorial pages – use of the basic fonts featured in our specialist magazine is not permitted.

We will not consider linking advertisements to the publication of specialist articles. This strict separation ensures that our publications remain credible, benefiting both our readers and advertisers.

# Thank you for respecting these regulations.

### Special advertising forms

Format		Short description	Rates
	Gatefolder 2 pages	Cover remains SPV, when folded outwards the 2-page advertisement appears = 2 pages of advertising space	16 443.55*
	Cover spread with ½-page-flap	Cover remains SPV, when unfolded, the panorama advertisement appears on the cover paper plus a ½-page-flap at the end of the magazine, which belongs to it on both sides  = 2½ pages of advertising space	22023.35*
	Super- panorama advertisement	Dutch door-type panorama advertisement that can be unfolded on one side (left or right, only possible in the centre of the magazine) = 4 pages of advertising space	27 558.45*
	Mega- panorama advertisement	Dutch door-type unfolding panorama advertisement (only possible at the centre of the magazine)  = 6 pages of advertising space	38634.30*

<sup>\*</sup>Repeat discounts from 3×: 5%; from 6×: 15%; from 10×: 25%

### Other special advertising

Price excl. productions costs

Belly band	Banner adhered around SPV, max. height 120 mm, length 459 mm	10 5 4 5 . 4 5
Belly band	Banner folded into SPV, max. height 120 mm, length 800 mm	10545.45
Strips	Book strips drawing attention to advertisement. Only possible in combination with at least a ½-page advertisement on the right.	6959.50
Bookmark	Book signs (strips with a printed book sign) drawing attention to the advertisement. Only possible in combination with at least a ½ page advertisement on the right.	8687.00
Loose inserts	Format at least 105×148 mm, Format max. 205×275 mm	up to 25 g: 5356.60 each additional 25 g: 1450.75
Bound-inserts	Inserted supplement	up to 25 g: 6472.60 each additional 25 g: 1450.75
Tip-ons/ Stickers	Advertising material glued in with blobs of glue. Only possible in conjunction with at least $\frac{1}{1}$ page advertisement.	up to 25 g: 3459.50 each additional 25 g: 1450.75

**Book or request** availability of the special advertising forms early. No discounts on belly bands, bookmarks, inserts, bound-inserts and tip-ons.

### «Investment Workshop»



The **«Investment workshop»** (Anlagewerkstatt) supplement to the SPV is a monothematic publication which is published in German **six times per year**. With only **five exclusive full-page advertising spaces** per edition, which are awarded on a **«first come, first served»** basis, maximum visibility is guaranteed.

The **editorial content** - consisting of articles, commentary and graphics - meets the high quality standards of **«Schweizer Personalvorsorge»** and is created independently. Each issue is dedicated to **one specific topic** covered in **three in-depth articles**, complemented by **current issues** and the **practical experiences** of individual pension funds.

The supplement is aimed at members of **boards of trustees** and **investment committees** who have to make sound decisions on investment strategies, tactics and allocating mandates. It benefits from the highest editorial quality and independence.

Topic	Booking deadline	Copy deadline	Publication date
Mortgages	Friday 16.01.	Tuesday 20.01.	Wednesday 11.02.
Investment Controlling	Friday 20.03.	Tuesday 24.03.	Wednesday 15.04.
Private Equity: Venture Capital	Friday 22.05.	Tuesday 26.05.	Wednesday 17.06.
Infrastructure	Friday 17.07.	Tuesday 21.07.	Wednesday 12.08.
Emerging Markets (Debt and Equity)	Friday 18.09.	Tuesday 22.09.	Wednesday 14.10.
Structured Products	Friday 20.11.	Tuesday 24.11.	Wednesday 16.12.

#### New in 2026 - Additional digital formats

Two issues of «Investment workshop» will be supplemented by a digital format:

- Mortgages (February issue): Webinar in March (1 hour, free of charge for participants).
   Editorial introduction, three sponsors' inputs (10 mins each), Q&A.
- Infrastructure (August issue): Digital training in September (2.5 hours, participation fee CHF 90.-).
   Specialist presentations, practical examples of pension funds, three sponsorship cases (15 mins each), discussion.

#### Sponsorship

Max. 3 sponsorship spaces per format.

February surcharge CHF 6000.-/August surcharge CHF 7000.- on top of the price of the advertisement. Combination of printed advertisement and digital version with exclusive visibility. Application via SPV, newsletter and website.

Advertisement Advertorials	s/	<b>Live area (LA)</b> in mm	<b>Final trim (Bleed)</b> in mm	Colours	Rates
	½ page	178×257	210×297 + 3 mm cut each	4-colours	6439.05*
	*Customosus with	a diagount for remost adverti	aine in the verylow issues as	f the CDV also ve	anima it

\*Customers with a discount for repeat advertising in the regular issues of the SPV also receive it in the «Investment workshop» supplement.

# Check list for professional printed material



To enable loss-free printing for your advertisement, please ensure the file you deliver meets the following requirements.



#### PDF

Portable Document Format is a **file format** for electronic documents that can be faithfully reproduced by the operating system or hardware platform, regardless of the original application program.



#### Colour brightness

The colour space for printed products is **CMYK**.

These letters stand for the four basic printing colours:

Cyan (c), Magenta (m), Yellow (y) and Black (k).

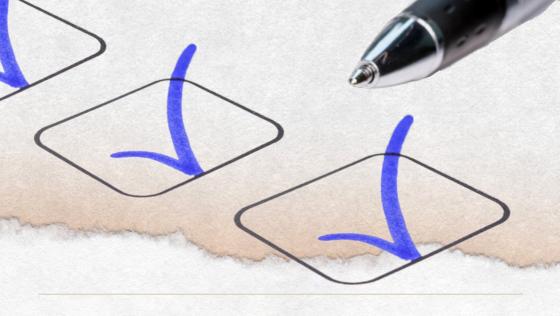
All templates must be created as or converted to CMYK files (no RGB files).

Text blocks, small fonts and lines must always be created in  $\blacksquare$  black (60-100 % k) only.



#### Resolution

Image resolution must be at least  $3\times$  that required for monitor displays. Therefore, for printed material: a minimum of **300 dpi** is required for 100% display (monitor: 72–150 dpi.)



#### **Format**

When creating your design, always ensure sufficient **bleed**, i.e. colour areas, gradients, lines and images that go to the edge of the document (grey) always need to be extended (bled off) 3 mm into the trim edge (light green). This will ensure you avoid «streaks» that can arise as a result of the cutting machine's tolerance.

**Crop marks** are small lines outside the document format that mark the **end format** of the printed material. They are not printed (see **violet** graphic).



#### **Fonts**

You can **embed** the fonts you use. These characters are thus appended to the PDF document. Doing this enables the print shop computer to «retain» the font style used for the period that the document is open. A font can only be embedded if permitted by the manufacturer. Fonts downloaded from the Internet are usually accompanied by licence terms and conditions as a text document.



You can also convert fonts to **outlines** (vectors) (this means the font only consists of lines and curves). Unlike bitmap fonts, vector fonts can be scaled to any size, i.e. they can be enlarged to any size without any loss of quality.

### «Pension Market Trade Fair/Pension Symposium»

In addition to the detailed **trade fair programme**, this **special edition** provides preparatory articles on the topics addressed by the **Pension Symposium**. **Only exhibitors at the Pension Market Trade Fair** have the option to display advertisements.

Furthermore, the **special newsletter**, for the trade fair, is published during trade fair week and exclusively offers **banner spaces**. These limited spaces are likewise only available to exhibitors at the trade fair and are awarded on a **«first come, first served»** basis.

### Special edition «Pension Market Trade Fair/Pension Symposium»

Booking deadline		Copy deadline		Publication date		
Thursday 02.04.		Wednesday 08.04.		Wednesday 2	Wednesday 29.04.	
Advertisements	5	Live area (LA) in mm	Final trim (Bleed) in mm	Colours	Price	
	two-page spread	378×257	420×297 + 3 mm cut each	4-colours	7400.00	
	½ page	178×257	210×297 + 3 mm cut each	4-colours black/white	3850.00 2750.00	
	½ page RHP	178×257	210×297 + 3 mm cut each	4-colours	4950.00	
	2 <sup>nd</sup> or 3 <sup>rd</sup> cover page	178×257	210×297 + 3 mm cut each	4-colours	4950.00	
	½ page	178×125	210×146.5	4-colours	3300.00	
	72 page	170 123	+ 3 mm cut each	black/white	2100.00	

### Special newsletter «Pension Market Trade Fair/Pension Symposium»

Booking deadline	Copy deadline	Publication date
Monday 26.05.	Wednesday 28.05.	Monday 02.06.
Monday 26.05.	Wednesday 28.05.	Tuesday 03.06.
Monday 26.05.	Wednesday 28.05.	Wednesday 04.06.

Formats and prices analogue to newsletter «aktuell/actualités» on page 15.

### «External service providers»

The special edition **«External service providers»** (Externe Dienstleister in der beruflichen Vorsorge) provides a comprehensive overview of all relevant external service providers and suppliers of pension funds (excluding external service providers). It contains an **editorial section**, in which current topics are highlighted from the perspective of different providers, as well as an **extensive list** published annually as a special edition.

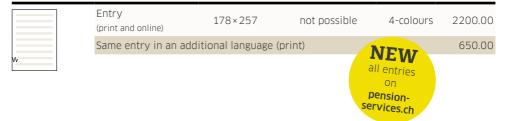
All entries are published on **pension-services.ch**, which is a comprehensive source of information for all suppliers of pension funds.

The **online presence** (DE/FR/EN) is included in the entry and allows events to be added to the online **agenda** 

Booking deadline	Copy deadline	Publication date
Friday 13.02. (entries) Friday 06.03. (advertisem.)	Friday 06.03. Tuesday 10.03.	Wednesday 25.03.

Advertisements		<b>Live area (LA)</b> in mm	Final trim (Bleed) in mm	Colours	Price
	two-page spread	378×257	420×297 + 3 mm cut each	4-colours	8500.00
	½ page	178×257	210×297 + 3 mm cut each	4-colours	4400.00
	½ page RHP	178×257	210×297 + 3 mm cut each	4-colours	5500.00
	2 <sup>nd</sup> or 3 <sup>rd</sup> cover page	178×257	210×297 + 3 mm cut each	4-colours	5500.00
	4 <sup>th</sup> cover page	178×257	210×297 + 3 mm cut each	4-colours	6600.00

#### **Entries**



### «Collective foundations»

The special edition **«Collective foundations»** (Sammel- und Gemeinschaftseinrichtungen) is published in **late summer** every year. It comprises an **editorial section**, as well as a **list** of the collective foundations (which is not exhaustive). This list serves as a **reference work** and in particular is of interest to companies that plan to become affiliated with a collective foundations.

All entries are also published on the comparison platform **sge.vps.ch**, which enables employers and employees to gain an overview of the market and compare the **performance parameters** of individual providers.

Booking deadline		Copy deadline		Publication date	
Friday 14.08. (entries) Friday 04.09. (advertisem.)		Friday 21.08. Tuesday 08.09.		Wednesday 2	3.09.
Advertisements		<b>Live area (LA)</b> in mm	<b>Final trim (Bleed)</b> in mm	Colours	Price
	two-page spread	378×257	420×297 + 3 mm cut each	4-colours black/white	8500.00
	½ page	178×257	210×297 + 3 mm cut each	4-colours	4400.00
	½ page RHP	178×257	210×297 + 3 mm cut each	4-colours	5500.00
	2 <sup>nd</sup> or 3 <sup>rd</sup> cover page	178×257	210×297 + 3 mm cut each	4-colours	5500.00
	4 <sup>th</sup> cover page	178×257	210×297 + 3 mm cut each	4-colours	6600.00
	½ page	178×125	210×146.5 + 3 mm cut each	4-colours	3300.00
	1/ 200	17060	210×81.5	4-colours	2750.00
	¼ page	178×60	+ 3 mm cut each	black/white	1650.00
Entries					
	½ page			METAT	1900.00
	½ page			NEW all entries on sge.vps.ch	1600.00

### «aktuell/actualités»

Distribution and readership (publishing house's data).

**Circulation:** 3332 recipients of «aktuell», 785 recipients of «actualités». **Readership:** 13608 readers of «aktuell», 3378 readers of «actualités».

**Mailing:** by e-mail with a download link or as a PDF. **Use:** The newsletter is mostly read in printed form.

Publication date: Every Thursday.

**Copy deadline:** Monday before publication. **Data sent by e-mail to:** dtp@vps.epas.ch

Data details: Resolution for PDF 150 dpi; DTP jobs by time spent.

#### **Booking procedure**

Banners are placed in the newsletter after the orders are received.

The number of PDF banner per newsletter is limited.

Once bookings are confirmed, they cannot be cancelled or postponed.

PDF strip-ad rates					12× (-10%)	25× (-15%)	50× (-20%)
	½ page	178×125 mm	GE + FR	2711.80	2440.60	2305.05	2169.45
	⅓ page	178×90 mm	GE + FR	2440.60	2196.60	2074.55	1952.45
	½ page	178×60 mm	GE + FR	2033.80	1830.40	1728.70	1627.10

Job	adverts	strip-ad	rates

½ page	178×257 mm	GE + FR	3525.75
½ page	178×125 mm	GE + FR	2711.80



# Technical data

#### Printing process

4-colours sheet offset printing, 70 screen.

#### Magazin size

A4 210 × 297 mm.

#### Stitch binding

We reserve the right to produce the trade journal with perfect binding instead of stitch binding.

#### Colour space

ISO Coated v3 300%

Exception:

Special edition Pension Market Trade Fair/ Pension Symposium PSO Uncoated v3 (FOGRA52)

Please note that all colours used which do not correspond to this colour space are converted relatively by colorimetry.

#### **Printing material**

High-end PDF in CMYK mode, with vectors.

#### Delivery of printing material

dtp@vps.epas.ch

Please observe the deadlines for delivery of printing data. You will also find these deadlines on your order confirmation.

# Delivery address for other special advertising

Galledia Print AG Herr Radovan Kozic «Schweizer Personalvorsorge No X/Year» Burgauerstrasse 50 CH-9230 Flawil

Medium to be supplied: 4300

Send a binding pattern directly to vps.epas.

# General terms and conditions

#### Design and author corrections

DTP work as per time spent. Hourly rate: CHF 200.- (excl. VAT).

#### Alterations and cancellations

In the case of confirmed orders: Cancellation or postponement of orders placed can only be accepted until the closing date for advertising. In the case of later postponement, vps.epas reserves the right to charge for the advertisement.

#### **Printing defects**

No liability is accepted for advertisements which are not published perfectly as a result of unsuitable printing documents or owing to unfavourable graphics. The publishing house reserves the right to an appropriate tolerance of shade for CMYK colours.

#### **Printing errors**

In the event of justified complaints, the maximum amount that can be refunded is the cost of the advertisement; any further compensation is excluded.

#### Terms of payment

30 days net.

If payment is made late, a fee of CHF 30. will be charged additionally. In case of debtcollection proceedings, debtrestructuring moratorium and bankruptcy, every price discount which has been granted (rebates, special discounts, etc.) shall be forfeited.

Transfer invoice to special payment platform and save: CHF 50.- per invoice.

All prices in Swiss francs, excl. VAT. The invoice will be issued in Swiss francs.

#### Agency compensation

We do not grant any advisory commission, annual sales bonuses or other forms of compensation to agencies.